Leveraging AI and software to streamline operations for small and medium-sized aviation companies

INVESTOR PRESENTATION | Q2 2025



Our project targets the rapidly growing aviation software market driven by increased demand for operational efficiency, compliance, and safety

\$11.5 billion \$23.1 billion

2024 2034e





Hi, I am Damiano, founder of the project

I bring 20+ years of aviation industry expertise as a seasoned pilot and instructor (currently with <u>Flight Safety International</u>*).

I want to leverage my knowledge and network to make Alviation a success story.

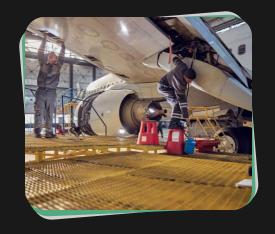
*owned by Berkshire Hathaway

Our software suite (modules) will leverage AI to streamline regulatory compliance, optimise scheduling, enhance communication, and reduce errors



Flight Operations

Uses AI to streamline flight scheduling, crew management, and compliance, significantly enhancing operational efficiency and safety for airline dispatchers and pilots.



Maintenance Repair & Overhaul

Leverages AI to automate documentation, streamline spare parts management, and deliver proactive alerts, drastically reducing errors and downtime for aircraft technicians and CAMO engineers.



Aviation Training Organisation

Uses Al to optimise instructor assignments, track certification compliance, and improve cash flow transparency, effectively aligning sales, management, and instructor teams in aviation training organisations.

We will focus on small to medium-sized aviation companies in Flight Operations, Maintenance Repair & Overhaul, and Aviation Training Organisations, particularly in North America and Europe.

A shortlist of companies we plan to approach

Company	Country (HQ)	Activity	Est. size
Aliserio	Italy	Maintenance, Operator	50 employees, €17.5 million in revenue
Italfly	Italy	Operator	30 employees, €10 million in revenue
AMREF Flying Doctors	Kenya	Maintenance, Operator	Non-profit
Phoenix Aviation	Kenya	Maintenance, Operator, Executive Charter	125 employees, \$12 million in revenue
ASL Group	Benelux	Operator	n/a, €51 million in revenue
FlyingGroup	Belgium	Operator	~200 employees, €52 million in revenue
E-Aviation	Germany	Operator, Executive Charter	20 employees, €5 million in revenue
DC Aviation	Germany	Maintenance, Operator, Executive Charter	400 employees, €67 million in revenue
Aeropartner	Czechia	Operator, Maintenance	37 employees, €8 million in revenue
EFS Aviation	Sweden	Maintenance, Operator, Executive Charter	50 employees, €10 million in revenue
GainJet Ireland	Ireland	Operator	60 employees, €22 million in revenue
Flight Safety International	USA	Aviation Training	4,500 employees, \$1.3 billion in revenue
CAE	Canada	Aviation Training	13,000 employees, C\$4.2 billion in revenue

Aviation is like an orchestra - countless moving parts trying to stay in sync. Now, sophisticated software is taking the conductor's baton, driving reliability, efficiency, and profitability across every facet of the aviation value chain.

Several drivers bringing change to the industry:

Complex operations need real-time visibility. Predictive & preventive maintenance

Ground services efficiency Enhanced passenger experience & ancillary revenues

Supply chain optimisation Comprehensive training & compliance

Trends set to massively impact the industry:

Artificial intelligence Cloud and connectivity

Cybersecurity focus Digital twins

We have a clear plan to penetrate the market



Leveraging our partnership

The founder has built a significant professional network throughout his career, something we can leverage to get us in front of potential clients.

Competitive pricing

We will offer our software suite through an advantageous SaaS model that is tailored for small and medium sized businesses, usually challenged by limited budgets.

Pilot program

We plan on approaching potential clients by spearheading our pilot program which offers them the opportunity to test our suite for free, for a period of time (3-4 months, TBC).

Intro About Plan

Needs

Early progress is promising





\$12,000 invested by founder in preliminary software development



Signed software partnership with <u>NMG</u> <u>Technologies</u>



In the process of incorporating a company in Delaware, U.S.



Garnered interest for pilot phase from 4 companies incl. ASL Group (Benelux)

We want to get to 30 accounts in the next 36 months

Assumes we raise money no later than Q3 '25



Develop and test **Flight Ops** module
Q3 '25 – Q2 '26



Develop and test

Maintenance module
Q4 '25 – Q3 '26



Develop and test **Training** module Q1 – Q4 '26



Commercial contracts with the first 5 clients Q3'26



Hire fractional CEO and 1st business developer Q3 – Q4 '26



Integrate with prominent aviation software Q4 '26 – Q1 '27



Commercial contracts with 15 clients Q2 '27



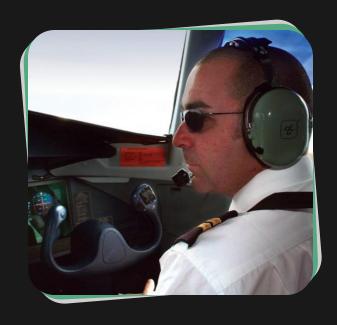
Hire fractional CTO Q3 '27

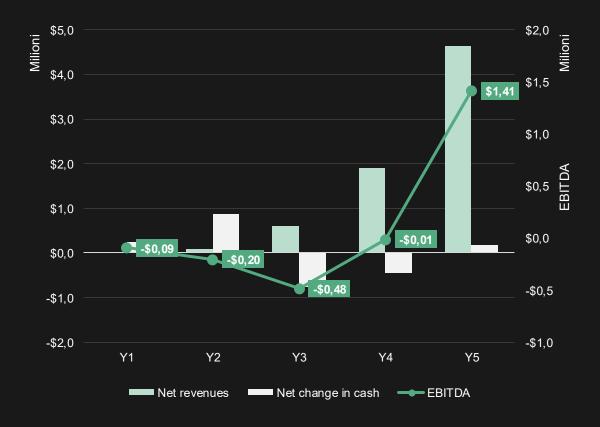
The total budget is \$434,000, covering an 18-month runway primarily allocated to product development (38%) and personnel (43%)



Total	\$156,500	\$278,114
Other	\$9,000	\$41,004
Marketing	\$12,000	\$22,000
Salaries & contractors	\$53,000	\$132,609
Product development	\$82,500	\$82,500
Year	1	2

We forecast EBITDA of \$1.4 million in year 5.





We seek \$500,000 in initial funding.

Investors receive an equity stake, benefiting from the founder's industry expertise, clear market positioning, moderate risk profile, and substantial long-term profit potential.



The sky is the limit

CONTACT ME

