



Investor Presentation

Q2 2025

Leveraging AI-driven software to streamline operations, compliance, & safety for small & medium-sized aviation companies





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Aviation Operations Are Complex, Fragmented, And Highly Regulated.

Small And Medium-sized Aviation Companies Struggle With . . .

- ✓ Manual scheduling and crew management
- ✓ Compliance-heavy documentation
- ✓ Operational inefficiencies and avoidable errors
- ✓ Limited access to affordable, integrated software tools

These challenges increase cost, risk, & operational friction.





Alviation is a modular AI-powered software suite designed to simplify aviation operations.

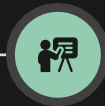
Our Platform Provides:



Intelligent scheduling
and workflow
automation



Real-time
compliance
tracking



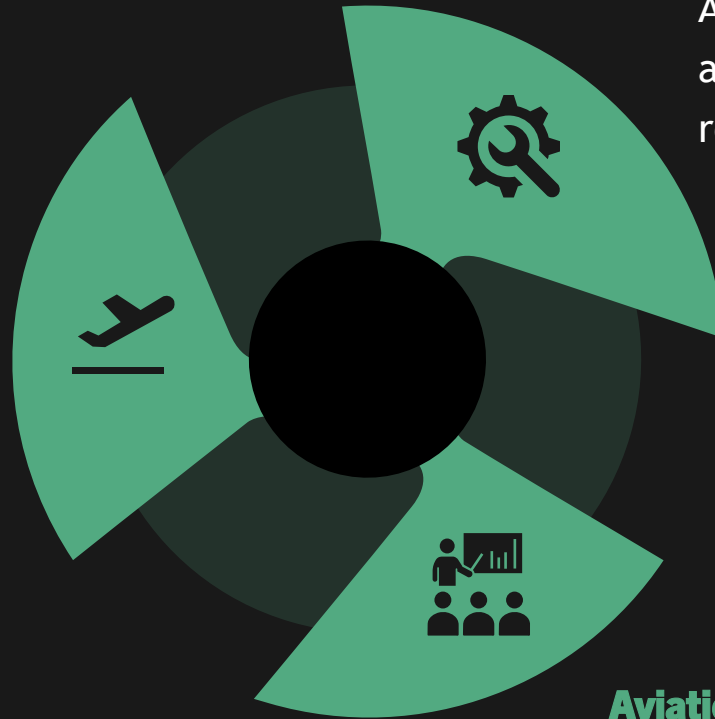
Error reduction across
flight operations,
maintenance, and training



Scalable SaaS
access tailored
for SMEs



Flight Operations: AI-driven scheduling, crew management, and regulatory compliance support for dispatchers and pilots.



Maintenance, Repair & Overhaul (MRO):

Automated documentation, predictive alerts, and spare-parts tracking to reduce downtime and errors.

Aviation Training Organisations: Instructor scheduling, certification compliance tracking, & financial transparency for training providers.



We focus on small to medium-sized aviation companies across:

- › Flight Operations
- › MRO & CAMO
- › Aviation Training Organisations








Primary geographic focus:

- › Europe
- › North America



These businesses are underserved by existing enterprise-grade aviation software.

The Aviation Software Market Is Expanding Due To:

-  Increasing regulatory complexity
-  Demand for operational efficiency
-  Safety and compliance requirements
-  Growth in AI-driven decision support tools
-  Alviation targets a focused segment within this growing ecosystem.





 Alviation

Founder

Damiano • _____

- ✓ **20+** years of aviation industry experience
- ✓ Professional pilot and instructor
- ✓ Deep operational knowledge & industry network
- ✓ The company is founder-led with domain expertise at its core.

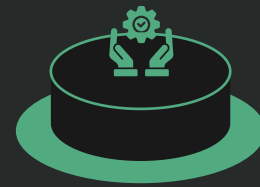
We Will Enter The Market Through:



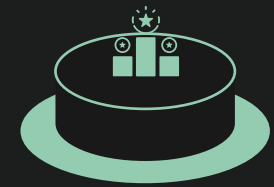
Founder-led industry relationships



A pilot programme offering limited-time free trials (3-4 months)



Direct outreach to SME aviation operators



Competitive SaaS pricing aligned to SME budgets



Founder investment of **£12,000** in early development



Interest secured from multiple aviation operators for pilot testing



Brand trademark process initiated



Early technical development underway

Product Roadmap

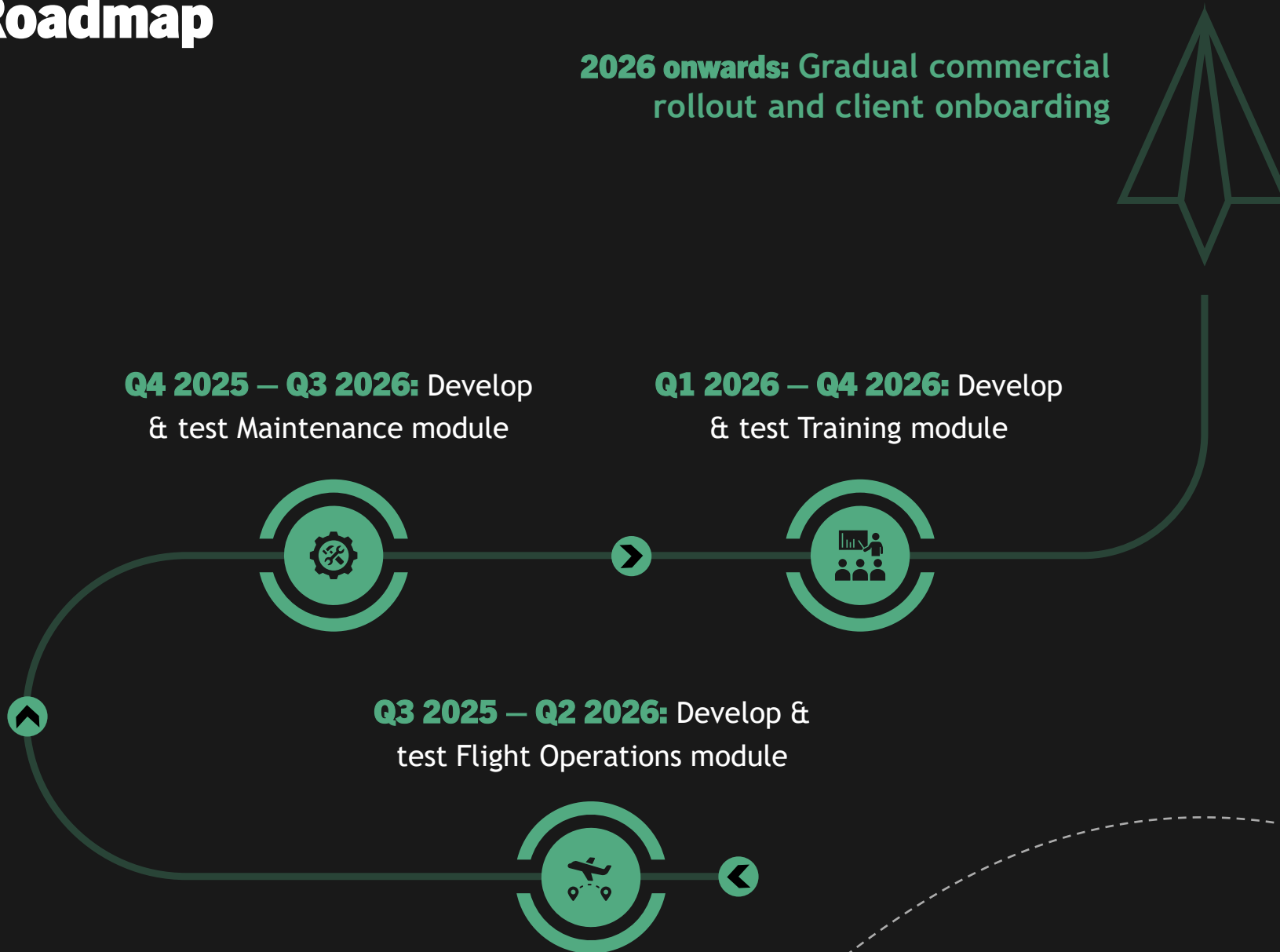


2026 onwards: Gradual commercial rollout and client onboarding

Q4 2025 – Q3 2026: Develop & test Maintenance module

Q1 2026 – Q4 2026: Develop & test Training module

Q3 2025 – Q2 2026: Develop & test Flight Operations module



Investment Ask: £1,000,000 (SEIS/EIS) [pending HMRC approval]



Purpose of the Investment: To accelerate product development, establish early market traction, and build a secure, scalable aviation software platform with long-term value.



Use Of Funds Breakdown:



Product Development & Engineering - £650,000

- › Core software development
- › Advanced AI model integration
- › Platform security, reliability, and scalability
- › Continuous product enhancement & testing



Sales & Marketing - £220,000

- › Customer acquisition and early adopter onboarding
- › Sales development and partnerships
- › Marketing, branding, and industry outreach



Operations & Infrastructure - £130,000

- › Cloud infrastructure and hosting
- › Development tools and licences
- › Legal, accounting, regulatory, and compliance costs

Total Use of Funds: £1,000,000



In The Initial Phase, Limited Specialist Development Work May Be Outsourced.

LONG-TERM STRATEGY

- Build core technical and operational roles in-house
- Gradually reduce reliance on external contractors
- Create permanent skilled roles as the company scales
- This approach supports sustainable growth and UK job creation.



3-Year Profit & Loss Projection (£)

TYPE	CASHFLOW	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5
Inflow	Income	£658,280	£1,449,194	£2,380,058	£3,547,882	£5,093,924
Outflow	Op Ex	£1,810,106	£1,308,647	£1,313,334	£1,489,148	£1,859,426
Outflow	Corp tax/Divs	£0	£0	£114,079	£463,198	£772,392
Funding Gap		£1,151,826	£65,958	£0	£0	£0
Funding Gap Total		£1,217,784				
Fundraising Event		£1,000,000				

EBITDA: Positive from launch (~\$79K/month), scaling beyond \$500K/month

Cash Flow: Positive throughout; no dependency on future capital

Capital Use: SAFE funds accelerate growth, not operating survival



Monthly Revenue:
~\$128K, recurring and stable

Cost Structure: Lean and controlled (payroll, cloud, CPA marketing)

Tax Assumption:
18%, modeled conservatively

Why Investment Is Required

Aiviation Is An Early-stage, High-risk Venture Requiring Investment To:



Complete
core product
development



Validate the
product through
pilots



Build initial
commercial
traction



SEIS/EIS [pending HMRC
approval] investment is
critical to enable this
early growth phase.

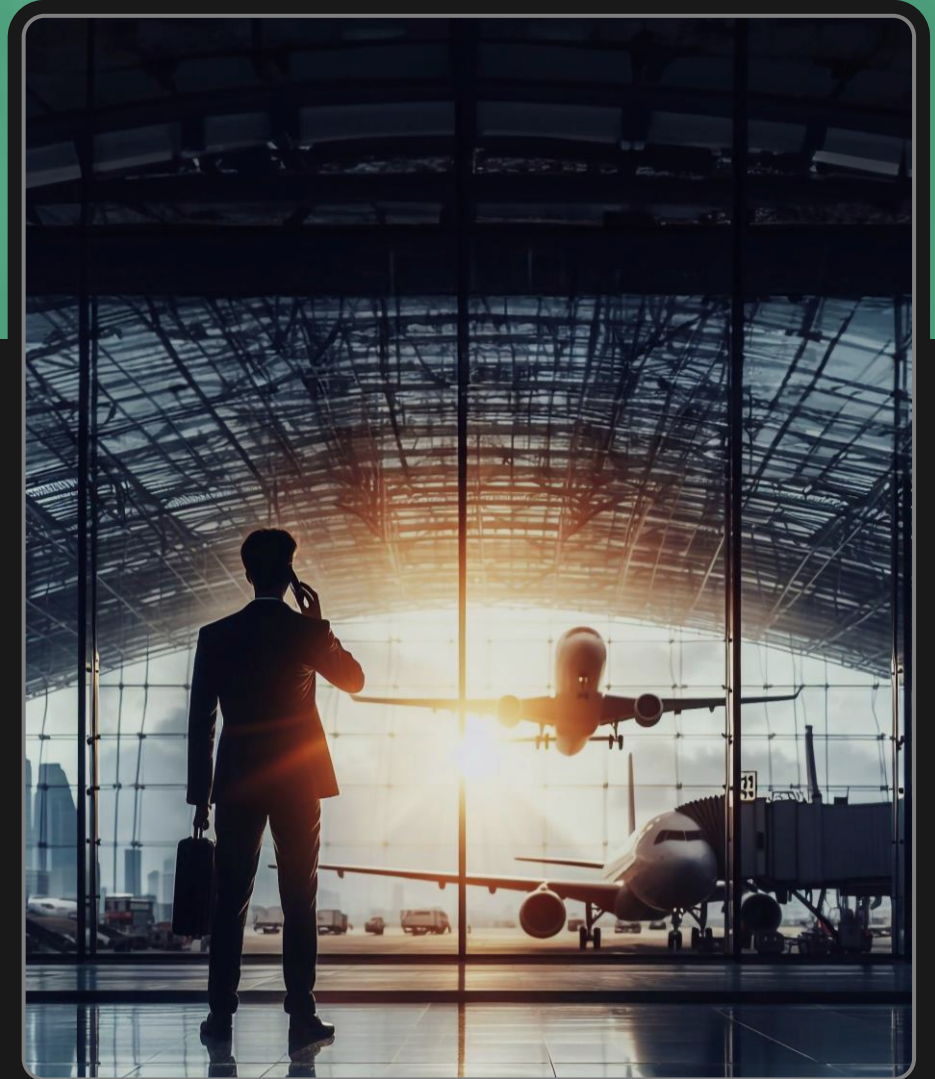
Future Funding Strategy



This is the company's first Advance Assurance application.



The company intends to continue raising EIS funding beyond the initial 7-year period to support long-term growth and scaling



Contact Details:

Contact



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Office Address (Virtual):
3rd Floor, 86-90 Paul Street, London, England, United Kingdom, EC2A 4NE



Working Model: The company is currently operating remotely and plans to move into a physical office space as the business grows.